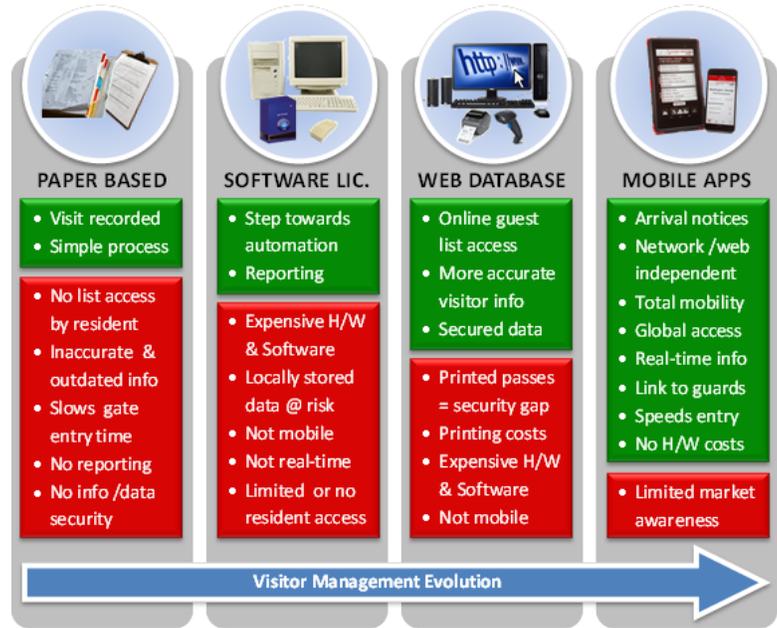


## Evolution of Visitor Management

Granting access to guarded communities, resorts and buildings, known as visitor management, has experienced technological evolution. Most of today's guarded properties still use paper and clipboards to manage visitor access. Some properties may even be using an aging technology such as licensed software, which stores data insecurely on a local computer, or web-based software, which stores data offsite but is inoperable during network outages. Vendors of licensed and web software aggressively promote excessive, unnecessary hardware and guest pass printing.

The latest smart-phone mobile application technology has revolutionized visitor management by making the process quicker, cheaper, and more accurate than these aging or obsolete technologies.



### Critical Factors to Consider



	Paper	S/W License	Web Based	Mobile App
Expensive Hardware	NO	YES	YES	NO
Ongoing Printing Costs	YES	YES	YES	NO
SW/HW Maintenance	NO	YES	YES	NO
Dependent on the Network	NO	YES	YES	NO

When selecting a visitor management system, it's important to consider critical factors to avoid potential downsides and costs:

1. Will it improve procedure for security and residents?
2. Will residents adopt or log into another website?
3. Will critical data be lost if the computer crashes?
4. Will the system work during a power/network outage?
5. Will annual printing cost exceed monthly service?
6. How often must equipment be replaced?
7. What are the total up-front and ongoing costs?

### Total Cost of Ownership

Aging technologies necessitate the purchase of expensive hardware and require guest pass printing, which can heavily weigh ongoing expenses. Software license fees and hardware maintenance just add to total costs of ownership.

Gate Sentry has eliminated all these unnecessary expenses while improving on critical factors such as resident access and adoption, data security and integrity, security team mobility and network independence. For the most advanced but least expensive visitor management technology, contact Gate Sentry today!

